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## *International Distribution Terms*

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Thank you for your recent inquiry, regarding the potential distribution of our products in your country.

**Stocking Requirement:**

We require all overseas distributors to maintain a sufficient stock of our products on hand to service their market. This quantity is to always be at least 3 (three) units each of any products distributed. This is so that they may be better able to provide service and products to LinearX customers.

**Initial Purchase quantities:**

A LinearX distributor is required to purchase 10 (ten) units each of any product they wish to promote.

**Restocking Order quantities:**

Future restocking orders are to be in quantities of not less than 5 (five) units each of any product being ordered.

**Product Margins:**

LinearX supports the distributor by providing a substantial discount on products. Contact LinearX for details.

**Factory Marketing Support:**

Factory leads from a country where LinearX has stocking distributors are referred to the distributor(s). Once a distributor has demonstrated their ability to adequately represent LinearX products, they are listed as LinearX's agent in their country in upcoming ads and on our web page.

**Promotional Materials:**

We are happy to supply brochures, demo disks, and promotional literature free of charge for the purpose of selling our products. Shipping, for these materials, however is the responsibility of the distributor.

**Payment Terms:**

All orders are to be paid in advance of shipping. This can be done via VISA, MasterCard, American Express, Discover, Novus, direct wire transfer, or a US Dollar Check, drawn on a US Bank. Any bank surcharges associated with the method of payment will be the responsibility of the distributor and will be included on the product invoice.

**Signed Agreement:**

This set of terms is not the entire contract and/or agreement for representation of LinearX products. Rather, it is a brief introductory synopsis of the main points most parties have interest in. Further negotiation will result in a detailed contract/agreement between LinearX and the party which has been approved for distribution or representation of LinearX products. Prior to the release of any order, this agreement must be signed by both parties, in duplicate, with one copy being kept on file at LinearX.